

1. (a) Costs + Profit
2. (d) Revenue
3. (b) Sales level
4. (b) HR
5. Price

(d) TR increases at constant rate MR constant

Explanation: MR is the rate of TR. If MR is constant, TR increases at a constant rate.

6. (a) Price remains fixed

Explanation: In the perfectly competitive market, each firm is a price taker. As a result uniform price prevails in the market. It means that the revenue from every additional unit, i.e. MR is equal to the price (AR) of the product. So $AR=MR$ in perfect competition.

7. (c) TR starts falling

Explanation: As long as MR is positive TR increases, when MR is zero, TR is maximum and constant and when MR becomes negative, TR starts falling.

8. (a) Many close substitutes exist in monopolistic competition

Explanation: In monopoly since there is only one seller and there are no close substitutes, customers can't shift to other products when the monopolist increases the prices. So the demand is less elastic whereas in monopolistic competition since there are large numbers of buyers and substitutes are available, consumers can easily shift to the substitutes with a change in price. So here the demand is more elastic.

9. (a) TR increases

Explanation: As long as MR is positive, TR increases (or when TR rises, MR is positive).

10. (a) Both A and R are true and R is the correct explanation of A.

Explanation: Both A and R are true and R is the correct explanation of A.